

CloudKitchens®

Join the CloudKitchens Industry Partner Program

Connect restaurant owners with a ghost kitchen in their neighborhood or in a new market!

- Earn a referral commission
- Gain new market insights
- Run joint marketing programs
- Access collateral and content
- Help your clients grow and succeed



MADE FOR INDUSTRY PARTNERS

- Real estate & financial brokers
- Tech providers & ISVs
- Restaurant associations
- Franchise consultants
- Food & beverage brokers

You're a food and beverage expert. Your perspective matters.



The F&B industry is evolving rapidly and restaurants are seeing much greater demand for delivery. Help them achieve better results by including a ghost kitchen in their restaurant expansion plans.



Less capital required to expand



Purpose-built for delivery



Software-driven market insights



Optimized for efficiency

We will help your referrals become successful ghost kitchen operators!

- Simply refer an interested restaurant operator - that's it!
- We will give your client a tour of a CloudKitchens facility and answer their questions.
- Once the operator meets the requirements, we'll get a kitchen services agreement (KSA) signed.
- You'll earn a bonus for each successful referral!

Becoming an industry partner is easy



01

Get in touch with our team

Scan the QR code below to get started.

02

Review and sign channel referral agreement

Get access to our partner portal and we'll guide you through our training modules and content.

03

Start referring your clients

Once your referral signs their first license agreement and meets the required conditions, you'll earn a commission.



CloudKitchens referral partner tiers

	Foodie Referral Partner	Savour Referral Partner	Bon Vivant Referral Partner
# of successful referrals	1-5	6-10	4-11+
Referral commission bonus	\$	\$\$	\$\$\$
Ideal restaurant persona bonus	✓	✓	✓
Partner portal access	✓	✓	✓
Next tier achievement bonus		✓	✓
Facility tour bonus		✓	✓
Jointly sponsored marketing events			✓

CloudKitchens: How it works



01

Once you've signed our Channel Referral Agreement, register on the CloudKitchens partner portal to gain access to trainings, marketing materials, and other valuable resources

02

Submit referrals for your clients interested in CloudKitchens

03

The CloudKitchens sales team will engage with your referrals to answer questions and conduct a facility tour

04

If your referral signs a license agreement with CloudKitchens, you'll earn a commission!

